



**Job Title:** Sales

**Based at:** Sagal Group, 77 Bastwick Street, Clerkenwell, London, EC1V 3PZ

**Description:** We are looking for an outgoing, individual to join our team in Clerkenwell to build Relationships with our key target market - Design & Build, Architects, Interior designers and Project managers.

**Hours:** Monday to Friday 9am to 5:30pm

**Key Responsibilities:**

Responsible for entire sales and delivery process from initial contact, establishing need, understanding brief and competition, proposal and presentation of solution with quotation, negotiation, closing, after sales.

Ideal candidate will have both or one of either strong commercial furniture background or B2B design sales background to our target audience. i.e. a complementary industry or product.

An enthusiasm for design and working with key decision makers to deliver exceptional projects.

**Required Skills:**

- Personality, sense of humour, flexibility, open mindedness, and a can-do approach!
- Problem solving abilities
- The ability to work within a team or sole charge
- Experience of written and verbal communications at all levels
- Computer and keyboard skills, comfortable in using MS Office and a variety of databases with quick and accurate data search and entry skills.
- Time management, prioritisation, multi-tasking and organisation skills
- Quality focus, attention to detail
- Strong numeracy skills, understanding revenue models, P/L, forecasting, preparing budgets essential
- IT competency to include Microsoft Office packages and CRM database.

Please email you CV and cover letter to [chris@sagalgroup.co.uk](mailto:chris@sagalgroup.co.uk)